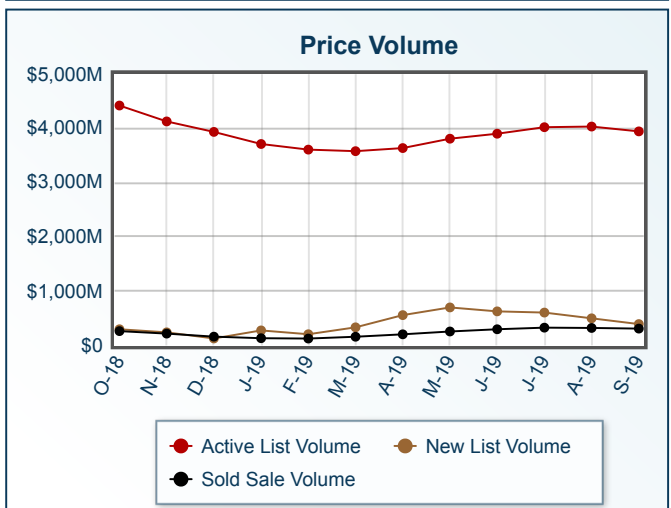
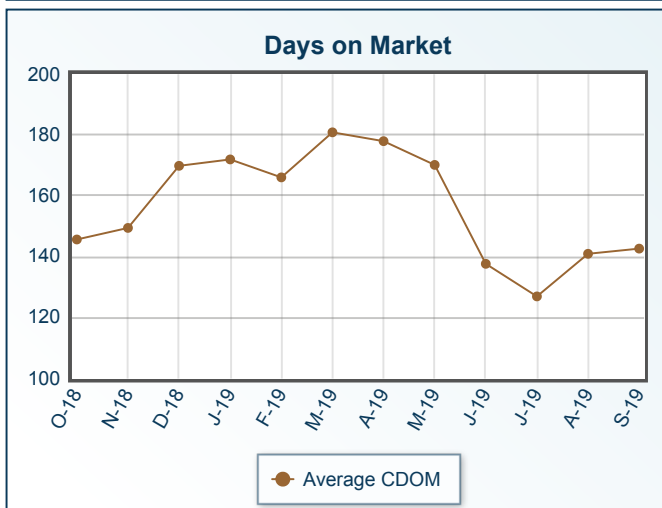
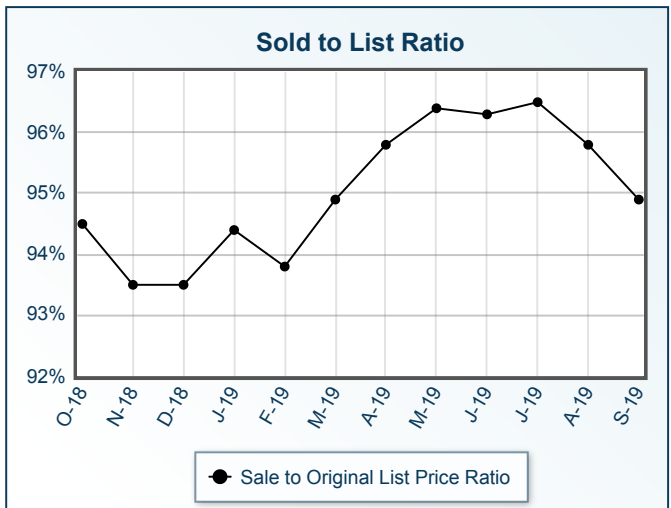
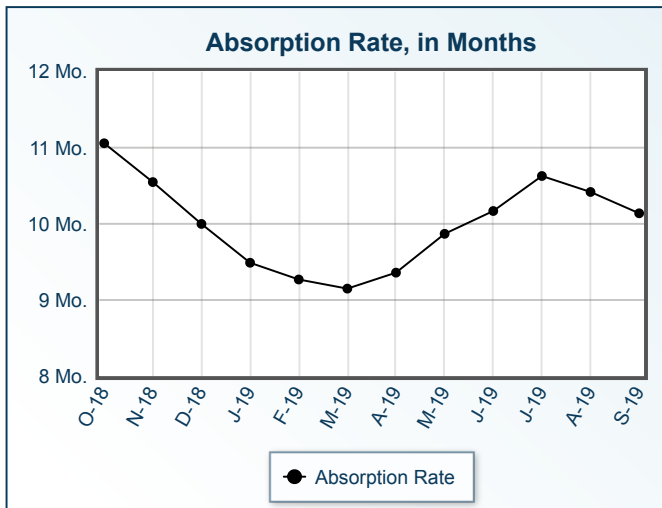
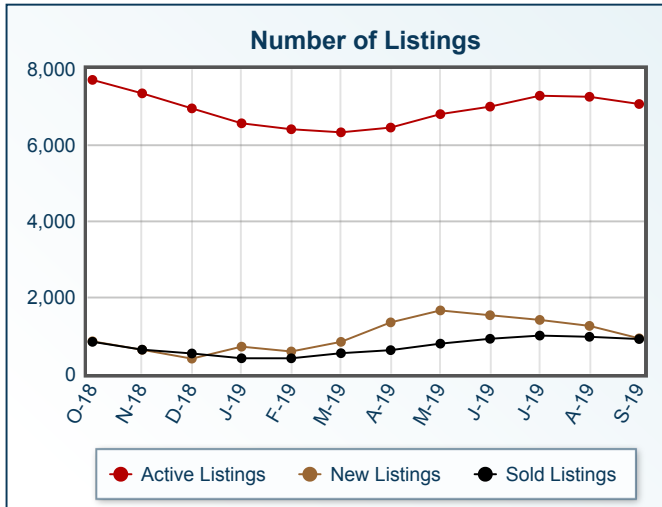


Market Summary

Residential, September 2019



Summary Statistics						
	Sep-19	Sep-18	% Chg	2019 YTD	2018 YTD	% Chg
Absorption Rate	10.14	11.16	-9.14	9.83	10.15	-3.15
Average List Price	\$556,753	\$570,424	-2.40	\$469,959	\$473,688	-0.79
Median List Price	\$330,000	\$334,250	-1.27	\$309,900	\$299,000	3.65
Average Sale Price	\$340,343	\$294,648	15.51	\$325,970	\$296,300	10.01
Median Sale Price	\$295,000	\$255,995	15.24	\$282,000	\$257,000	9.73
Average CDOM	142	142	0.00	152	155	-1.94
Median CDOM	80	83	-3.61	83	82	1.22

	Sold Listings						Pending Listings						
	This Month			Year to Date			This Month			Year to Date			
	2019	2018	% Chg	2019	2018	% Chg	2019	2018	% Chg	2019	2018	% Chg	
0-99,999	42	60	-30.0	321	428	-25.0	0-99,999	43	50	-14.0	318	418	-23.9
100,000-149,999	57	70	-18.6	481	547	-12.1	100,000-149,999	65	61	6.6	513	595	-13.8
150,000-199,999	112	103	8.7	749	861	-13.0	150,000-199,999	108	114	-5.3	881	992	-11.2
200,000-249,999	127	120	5.8	1047	1127	-7.1	200,000-249,999	130	123	5.7	1140	1223	-6.8
250,000-299,999	135	126	7.1	1088	1092	-0.4	250,000-299,999	137	102	34.3	1288	1210	6.4
300,000-349,999	130	90	44.4	891	706	26.2	300,000-349,999	102	67	52.2	964	780	23.6
350,000-399,999	99	52	90.4	615	534	15.2	350,000-399,999	86	72	19.4	770	624	23.4
400,000-449,999	58	32	81.3	370	300	23.3	400,000-449,999	45	33	36.4	406	337	20.5
450,000-499,999	38	29	31.0	249	206	20.9	450,000-499,999	37	26	42.3	305	262	16.4
500,000-549,999	29	17	70.6	191	127	50.4	500,000-549,999	33	17	94.1	212	139	52.5
550,000-599,999	13	12	8.3	132	95	38.9	550,000-599,999	17	16	6.3	177	125	41.6
600,000-649,999	14	5	180.0	70	57	22.8	600,000-649,999	16	5	220.0	86	52	65.4
650,000-699,999	9	6	50.0	62	50	24.0	650,000-699,999	9	16	-43.7	83	85	-2.4
700,000-749,999	4	1	300.0	41	27	51.9	700,000-749,999	4	2	100.0	41	25	64.0
750,000-799,999	3	6	-50.0	38	31	22.6	750,000-799,999	6	4	50.0	60	47	27.7
800,000-849,999	8	0	N/A	33	10	230.0	800,000-849,999	4	2	100.0	23	10	130.0
850,000-899,999	5	2	150.0	23	13	76.9	850,000-899,999	5	1	400.0	40	16	150.0
900,000-949,999	5	0	N/A	20	11	81.8	900,000-949,999	2	2	0.0	20	8	150.0
950,000-999,999	1	0	N/A	11	12	-8.3	950,000-999,999	5	2	150.0	27	19	42.1
1,000,000-1,099,999	3	5	-40.0	17	16	6.3	1,000,000-1,099,999	1	1	0.0	14	13	7.7
1,100,000-1,199,999	3	2	50.0	19	8	137.5	1,100,000-1,199,999	3	2	50.0	17	17	0.0
1,200,000-1,299,999	5	3	66.7	16	13	23.1	1,200,000-1,299,999	4	2	100.0	29	12	141.7
1,300,000-1,399,999	1	2	-50.0	8	13	-38.5	1,300,000-1,399,999	1	1	0.0	14	8	75.0
1,400,000-1,499,999	1	0	N/A	9	2	350.0	1,400,000-1,499,999	2	1	100.0	13	12	8.3
1,500,000-1,599,999	0	0	0.0	5	4	25.0	1,500,000-1,599,999	2	1	100.0	10	8	25.0
1,600,000-1,699,999	0	0	0.0	6	6	0.0	1,600,000-1,699,999	3	6	-50.0	8	12	-33.3
1,700,000-1,799,999	1	0	N/A	6	4	50.0	1,700,000-1,799,999	1	1	0.0	7	6	16.7
1,800,000-1,899,999	2	0	N/A	8	5	60.0	1,800,000-1,899,999	0	1	-100.0	5	5	0.0
1,900,000-1,999,999	0	0	0.0	1	0	N/A	1,900,000-1,999,999	1	0	N/A	10	7	42.9
2,000,000-2,249,999	3	1	200.0	7	7	0.0	2,000,000-2,249,999	1	0	N/A	11	2	450.0
2,250,000-2,499,999	1	1	0.0	4	3	33.3	2,250,000-2,499,999	2	2	0.0	8	10	-20.0
2,500,000-2,749,999	0	0	0.0	4	4	0.0	2,500,000-2,749,999	1	1	0.0	6	2	200.0
2,750,000-2,999,999	0	0	0.0	4	0	N/A	2,750,000-2,999,999	1	2	-50.0	5	7	-28.6
3,000,000-3,249,999	0	1	-100.0	0	1	-100.0	3,000,000-3,249,999	0	0	0.0	1	1	0.0
3,250,000-3,499,999	0	0	0.0	1	0	N/A	3,250,000-3,499,999	0	1	-100.0	2	2	0.0
3,500,000-3,749,999	0	0	0.0	1	0	N/A	3,500,000-3,749,999	0	0	0.0	3	0	N/A
3,750,000-3,999,999	0	0	0.0	0	1	-100.0	3,750,000-3,999,999	0	3	-100.0	3	5	-40.0
4,000,000-4,249,999	0	0	0.0	0	0	0.0	4,000,000-4,249,999	0	0	0.0	0	0	0.0
4,250,000-4,499,999	1	0	N/A	1	0	N/A	4,250,000-4,499,999	0	0	0.0	1	0	N/A
4,500,000-4,749,999	0	0	0.0	0	1	-100.0	4,500,000-4,749,999	0	1	-100.0	0	3	-100.0
4,750,000-4,999,999	0	0	0.0	0	0	0.0	4,750,000-4,999,999	0	0	0.0	0	0	0.0
5,000,000+	0	0	0.0	2	1	100.0	5,000,000+	1	2	-50.0	5	6	-16.7
Totals	910	746	22.0	6551	6323	3.6	Totals	878	743	18.2	7526	7105	5.9

Active Listings							New Listings						
	This Month			Year to Date				This Month			Year to Date		
	2019	2018	% Chg	2019	2018	% Chg		2019	2018	% Chg	2019	2018	% Chg
0-99,999	301	344	-12.5	712	916	-22.3	0-99,999	26	62	-58.1	404	564	-28.4
100,000-149,999	477	553	-13.7	1148	1291	-11.1	100,000-149,999	64	85	-24.7	659	788	-16.4
150,000-199,999	805	814	-1.1	1859	2027	-8.3	150,000-199,999	124	128	-3.1	1141	1210	-5.7
200,000-249,999	746	819	-8.9	2074	2328	-10.9	200,000-249,999	134	137	-2.2	1354	1585	-14.6
250,000-299,999	858	994	-13.7	2392	2478	-3.5	250,000-299,999	145	147	-1.4	1591	1651	-3.6
300,000-349,999	628	687	-8.6	1788	1682	6.3	300,000-349,999	121	97	24.7	1229	1160	5.9
350,000-399,999	585	681	-14.1	1550	1540	0.6	350,000-399,999	82	104	-21.2	997	1031	-3.3
400,000-449,999	367	404	-9.2	913	892	2.4	400,000-449,999	55	46	19.6	586	602	-2.7
450,000-499,999	366	377	-2.9	798	795	0.4	450,000-499,999	38	46	-17.4	502	481	4.4
500,000-549,999	195	231	-15.6	485	432	12.3	500,000-549,999	17	22	-22.7	302	267	13.1
550,000-599,999	259	282	-8.2	513	491	4.5	550,000-599,999	18	15	20.0	305	282	8.2
600,000-649,999	128	148	-13.5	259	250	3.6	600,000-649,999	11	11	0.0	143	147	-2.7
650,000-699,999	187	205	-8.8	335	375	-10.7	650,000-699,999	12	18	-33.3	171	179	-4.5
700,000-749,999	75	98	-23.5	155	151	2.6	700,000-749,999	10	8	25.0	85	85	0.0
750,000-799,999	128	141	-9.2	233	229	1.7	750,000-799,999	9	9	0.0	120	133	-9.8
800,000-849,999	65	58	12.1	108	94	14.9	800,000-849,999	5	2	150.0	58	43	34.9
850,000-899,999	99	125	-20.8	181	167	8.4	850,000-899,999	6	6	0.0	86	81	6.2
900,000-949,999	41	46	-10.9	74	68	8.8	900,000-949,999	2	2	0.0	36	27	33.3
950,000-999,999	99	110	-10.0	166	170	-2.4	950,000-999,999	11	7	57.1	79	86	-8.1
1,000,000-1,099,999	25	18	38.9	43	42	2.4	1,000,000-1,099,999	1	2	-50.0	27	18	50.0
1,100,000-1,199,999	64	77	-16.9	103	116	-11.2	1,100,000-1,199,999	2	2	0.0	46	58	-20.7
1,200,000-1,299,999	87	96	-9.4	144	138	4.3	1,200,000-1,299,999	2	7	-71.4	54	55	-1.8
1,300,000-1,399,999	54	70	-22.9	96	97	-1.0	1,300,000-1,399,999	2	2	0.0	36	45	-20.0
1,400,000-1,499,999	47	55	-14.5	80	81	-1.2	1,400,000-1,499,999	7	5	40.0	36	31	16.1
1,500,000-1,599,999	36	40	-10.0	61	66	-7.6	1,500,000-1,599,999	2	5	-60.0	18	25	-28.0
1,600,000-1,699,999	31	40	-22.5	51	66	-22.7	1,600,000-1,699,999	1	4	-75.0	21	28	-25.0
1,700,000-1,799,999	30	40	-25.0	49	64	-23.4	1,700,000-1,799,999	0	4	-100.0	17	26	-34.6
1,800,000-1,899,999	27	38	-28.9	42	52	-19.2	1,800,000-1,899,999	3	1	200.0	12	25	-52.0
1,900,000-1,999,999	33	45	-26.7	60	72	-16.7	1,900,000-1,999,999	5	0	N/A	19	23	-17.4
2,000,000-2,249,999	35	35	0.0	56	44	27.3	2,000,000-2,249,999	4	0	N/A	23	19	21.1
2,250,000-2,499,999	28	34	-17.6	51	60	-15.0	2,250,000-2,499,999	1	2	-50.0	24	25	-4.0
2,500,000-2,749,999	18	25	-28.0	35	34	2.9	2,500,000-2,749,999	1	0	N/A	12	21	-42.9
2,750,000-2,999,999	39	42	-7.1	56	61	-8.2	2,750,000-2,999,999	1	0	N/A	23	23	0.0
3,000,000-3,249,999	7	5	40.0	10	8	25.0	3,000,000-3,249,999	1	0	N/A	5	4	25.0
3,250,000-3,499,999	14	17	-17.6	22	22	0.0	3,250,000-3,499,999	0	4	-100.0	4	9	-55.6
3,500,000-3,749,999	7	14	-50.0	14	17	-17.6	3,500,000-3,749,999	1	0	N/A	2	4	-50.0
3,750,000-3,999,999	12	15	-20.0	21	23	-8.7	3,750,000-3,999,999	0	0	0.0	10	8	25.0
4,000,000-4,249,999	5	5	0.0	6	5	20.0	4,000,000-4,249,999	0	0	0.0	2	2	0.0
4,250,000-4,499,999	13	11	18.2	18	15	20.0	4,250,000-4,499,999	0	0	0.0	7	3	133.3
4,500,000-4,749,999	7	5	40.0	8	9	-11.1	4,500,000-4,749,999	1	0	N/A	5	4	25.0
4,750,000-4,999,999	12	9	33.3	16	12	33.3	4,750,000-4,999,999	1	1	0.0	5	5	0.0
5,000,000+	47	59	-20.3	66	81	-18.5	5,000,000+	3	1	200.0	17	26	-34.6
Totals	7087	7912	-10.4	16851	17561	-4.0	Totals	929	992	-6.4	10273	10889	-5.7

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